



**The Scout Patch Auction**

*Specializing in rare Scouting collectibles*

# Collecting and the Economy

Collect for fun, not for investment

(but oh by the way, these things are worth something.)

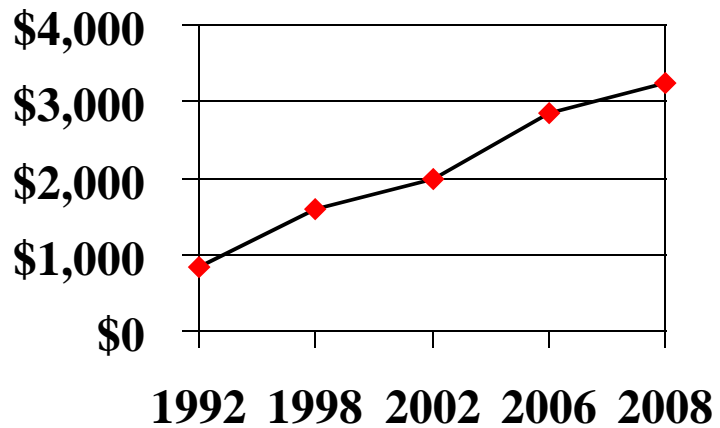
- History and trends
- Observations
- The future?
- What you can do.



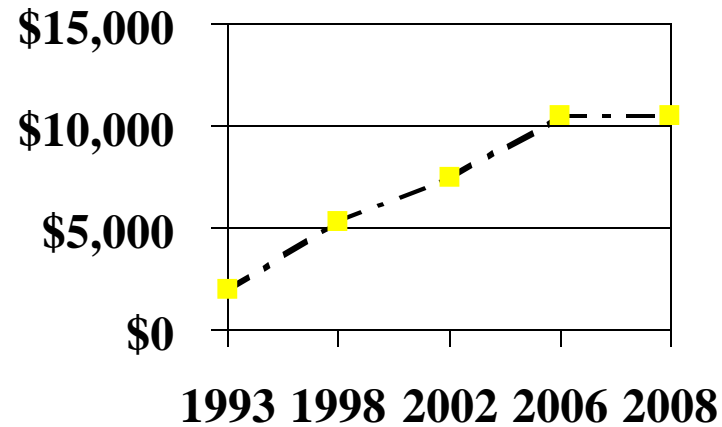
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## A couple of examples



—◆— Zhingwak



—■— Baluga



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## Recent observations

- eBay is VERY mis-leading and getting more so
- Half the turnover is never seen
- Normal turnover of collections
- Great is good, mid-tier less so, common not at all



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## The Future?

- Condition, Provenance, Certification
- Quality, quality, quality
- Fun
- New/non-traditional areas
- The “story” – how is it connected to Scouting



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# What can you do?

- Keep Scouting strong and trading fun
- Participate in the hobby organizations (ISCA)
- Create lodge/council/camp history web-sites
- Avoid contrived rarities and discourage them
- Check our trends

[TheScoutPatchAuction.com/Forum/trends](http://TheScoutPatchAuction.com/Forum/trends)